



In 2004 New Plymouth District Council sold a cornerstone shareholding in NZX listed electricity lines and gas pipes business Powerco, starting a 20 year process of investment strategy refinements on a path to maturity.



Key elements of the NPDC's perpetual investment fund:

- CCO fully independent board PIF Guardians
- Fully Outsourced Agent Mercer
- Diversified portfolio based on statement of investment policy and objectives
- Structure underpins NPDC's AA+ credit rating
- Tax exempt
- Sustainable dividend policy requires a super majority (>75% vote) of council to change
- Act of Parliament protects the capital base and geofences benefits in perpetuity
- Fund provides a level of self insurance

#### **NPDC PIF**

Fund size

\$376.0m

#### Returns (after fees and taxes)

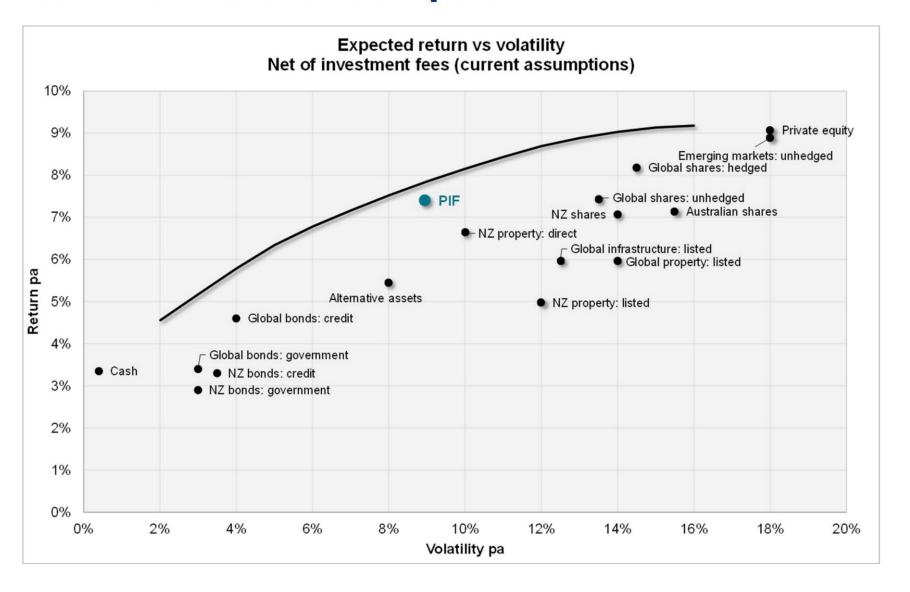
Since inception p.a. (Nov 2004)	5 years p.a.	3 years p.a.	1 year	3 months
7.2%	8.8%	7.7%	12.9%	5.3%

#### **Distributions to Council (release payments)**

Since inception (Nov 2004)	5 years	3 years	1 year
\$260.2m	\$49.6m	\$31.7m	\$11.5m

NB. Implementation of Guardian and Full Outsource Agent (Mercer) model took effect 1 March 2017. Results and distributions incorporate TIML results for period prior to March 2017.

## Asset class risk/return assumptions



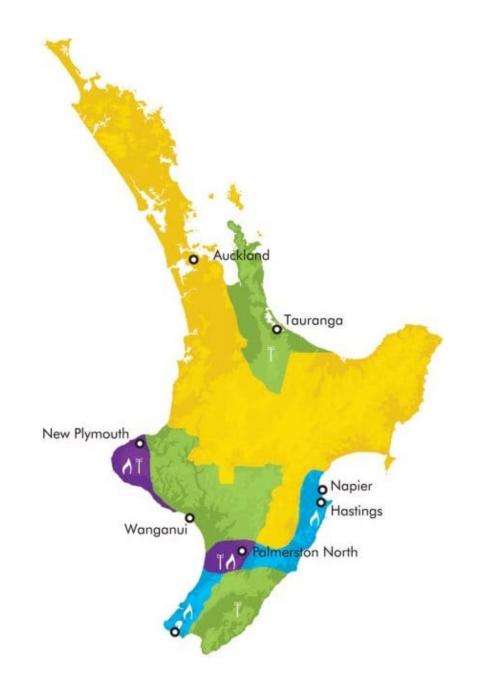




# dexus



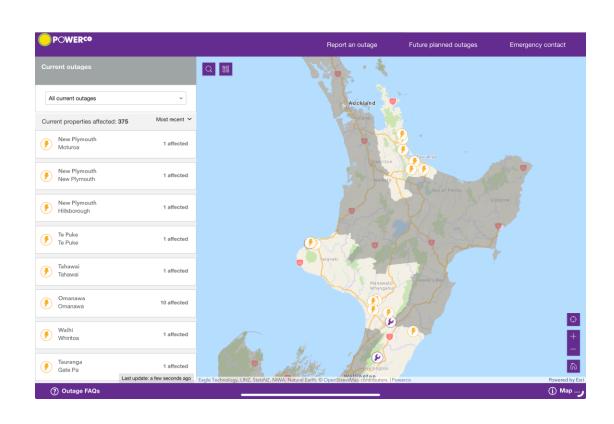
Powerco is currently owned by QIC and Dexus



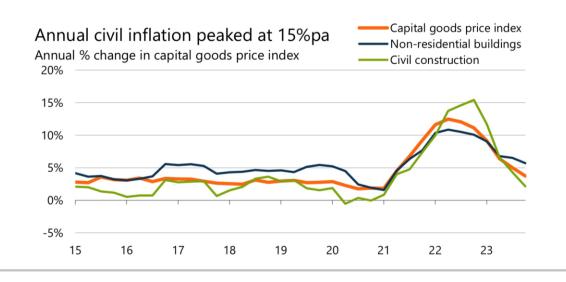


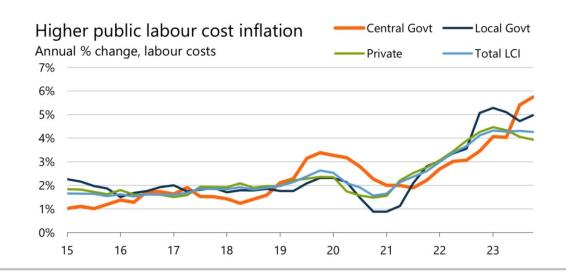
#### Outcomes following sale:

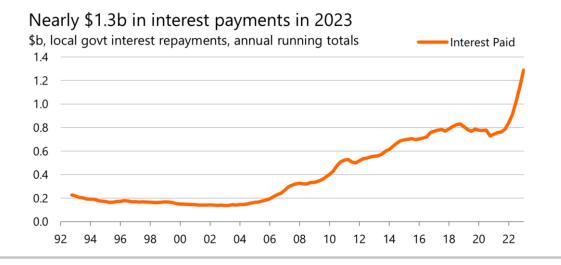
- Increase in staff numbers
- \$100m capital injection 2010
- CPP investment of \$1.27b 2018-2023
- International investment expertise
- Community sponsorship and engagement
- Improved customer experience
- Stable network performance
- Increased network investment
- Industry leading environmental and social governance
- >\$30 invested in New Plymouth offices and control-rooms



# You are not alone – our operating environment







Councils across the country are reviewing their investment strategies as they lock in 10 year plans with 30 year infrastructure strategies with major increases in capital investment.

Reviews are considering emerging risks and opportunities including balance sheet capacity, risk concentration, self insurance, cashflow and capital requirements.



# **Project**

# **Proposal**

### **Current Status**





2023 Airport share sale to pay down debt

Partial sale approved \$836m







2024 Airport shares to perpetual investment fund

Share sale and fund approved





2024 Port lease to perpetual investment fund

Lease declined dividends increased







2024 Port share sale to diversify investments

Partial sell down to 28%



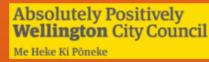




2024 Active Portfolio
Management within CCHL

Proposal declined prior to consultation







2024 Airport share sale to perpetual investment fund

Proposal progressing to test the market



