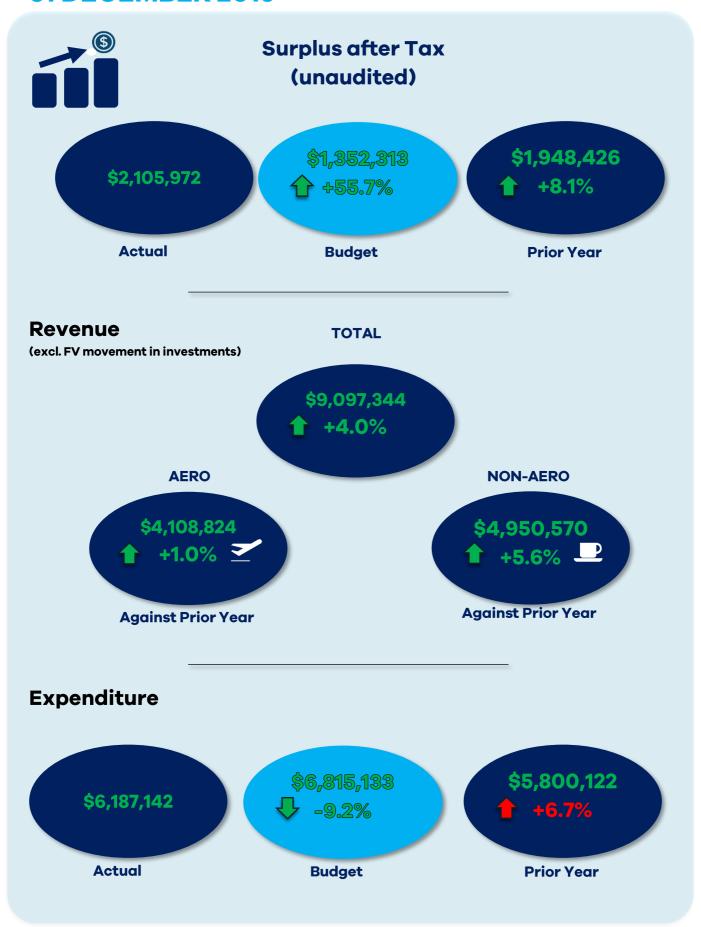


# REVIEW OF THE SIX MONTHS ENDED 31 DECEMBER 2019



#### Revenue

The increase in aeronautical revenue is representative of:

- An increase in the landing charge revenue per passenger.
   This increase is caused by a change in airline mix with, for example, jet and ATR services attracting different landing charges, and
- A 1.2% decrease in the number of scheduled services passengers against the prior period.

The net impact of the above is a 1.0% increase in aeronautical revenue against the prior year to date.

The increase in non-aeronautical revenue against the prior year to date is a function of:

- o A 304,000 (32.7%) increase in terminal rentals caused by:
  - 1) rental car providers now paying rent based on a % of their revenue,
  - 2) The opening of a temporary Relay news and books store not open in the prior year, and
  - 3) An increase in the Aviation Security screening footprint, and therefore associated revenue, following the opening of Stage One of the Terminal Expansion Project (TXP).
- A \$45,150 (2.7%) increase in carpark revenue and a \$23,130 (10.7%) increase in passenger service charges, both as a function of an increase in passenger numbers.

These increases are offset by a \$107,500 decrease in dairy farm revenue, caused primarily by a change in our revenue recognition accounting policy for dairy farm 'retro payment' revenue.

### **Expenditure**

Wages and salaries are \$178,250 ahead of prior year as a result of the airport headcount increasing from FTE staff of 35.6, to 39.9 for the YTD, coupled with organic growth in salaries and wage rates.

At \$74,200 AES training expenses are \$55,700 ahead of the prior year due the increase in AES headcount, coupled with a significant investment by the Airport in the development and training of our crews.

Further, Works and Services expenditure is \$23,500 ahead of prior year due to the replacement of our sewer treatment plant (SPT) membrane filters.

Dairy Farm land repairs are \$41,200 ahead of prior year due to the repair of the Centre Road silage pit.

Marketing campaigns are \$33,500 above prior year as a result of the timing of the Lower South promotion initiatives.

Information Technology expenditure is \$17,500 ahead of the prior year as a result of mitigation work completed to address matters identified as part of prior year penetration testing.

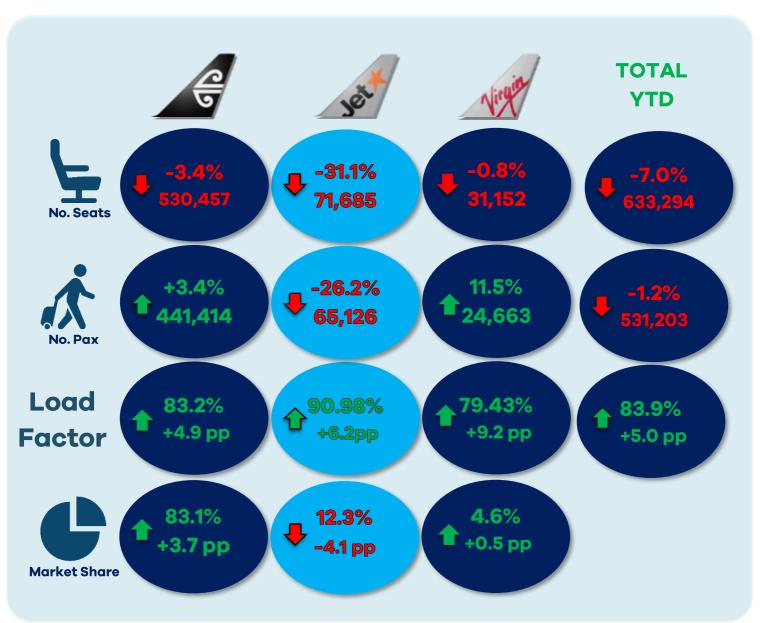
All other expenditure variances against budget are immaterial in nature and represent timing slides between actual spend and budget.

# **OPERATING CASHFLOW**



The decrease is caused by the increase in net profit as outlined above, offset an increase in the year to date provisional tax payments compared to the prior year following the strong 2019 financial year performance.

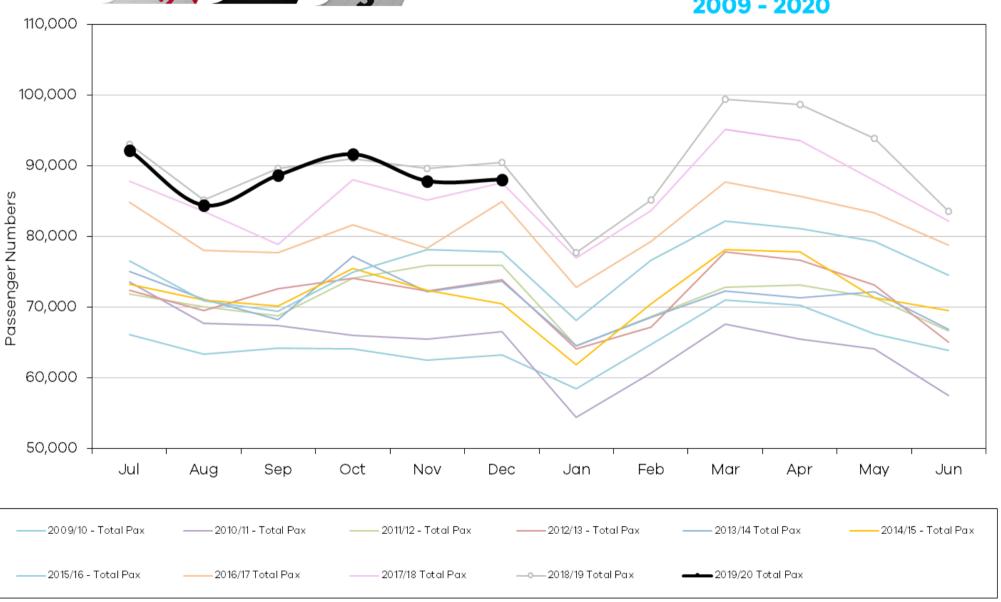
## WHERE WE'VE BEEN







# TOTAL PASSENGERS 2009 - 2020



#### **SAFETY & COMPLIANCE**



New "Airlock" valve for passengers exiting the secure area implemented, improving the overall security.

Complete Business Risk Review initiated and a full review of Health, Safety and Wellbeing Critical Hazards across the business was completed.

Numerous Safety Audits were completed, the most comprehensive being the Terminal Expansion Project (TXP). Safety activities were deemed compliant.

# **CIVIL AVIATION AMENDMENT BILL**



The Ministry of Transport is progressing work on a Civil Aviation Bill. The Bill will replace the Civil Aviation Act 1990 and the Airport Authorities Act 1966 with a single new statute that includes a number of proposals to improve the safety, security and efficiency of New Zealand's civil aviation system.

#### STATEMENT OF COMPREHENSIVE INCOME

Operating Revenue						
31 December   31 December   30 December   2019   2018   2019   2020			_			
2019   2019   2018   2019   2020						
Operating Revenue			31 December	31 December	30 June	30 June
Interest Received		2019	2019	2018	2019	2020
Interest Received						
Bad Debts Recovered 19 840 - 1,680 Galni/Loss) On Investment 27,960 - 1(178,901) (366,000) - 1 Depreciation Recovered 290	Operating Revenue	9,054,367	8,717,489	8,746,612	18,115,000	17,774,971
Gain/(Loss) On Investment 37,950 - (178,901) (366,000) - Depreciation Recovered 290	Interest Received	3,915	3,000	6,235	13,000	6,000
Depreciation Received   290	Bad Debts Recovered	19	840	-	-	1,680
1,094   25,000   1,897   3,000   50,000	Gain/(Loss) On Investment	37,950	-	(178,901)	(366,000)	-
Total Revenue 9,097,634 8,746,329 8,575,842 17,765,000 17,832,651  Audit Fee 28,752 28,500 44,388 56,000 57,000 Directors Fee 49,752 52,286 49,752 100,000 104,472 Interest Poid 257,877 301,818 231,621 475,000 691,968 Ineffective hedges - (68,070) (138,000) - (738,000) -	Depreciation Recovered	290	-	-	-	-
Audit Fee 28,752 28,500 44,388 56,000 57,000 Directors Fee 49,752 52,386 49,752 100,000 104,472 Interest Paid 257,877 301,818 231,621 475,000 691,968 Ineffective hedges (66,070) (138,000) - Wages and Salaries 1,593,561 1,513,464 1,415,319 2,944,000 3,026,928 Depreciation 1,553,457 1,640,864 1,503,459 3,075,000 3,493,007 Operating Exp 2,707,889 3,278,751 2,623,654 6,983,000 6,47,112 Loss On Disposal (3,854) 31,000 Total Expenses 6,197,432 6,815,133 5,800,122 12,581,000 13,844,487  Operating Surplus /(Deficit) Before Income Tax 2,910,202 1,931,196 2,775,720 5,184,000 3,988,164 Income Tax 804,230 579,363 827,294 1,613,000 1,196,456  Tax Prior Year Adjustment (16,000)  Operating Surplus/Deficit 2,105,972 1,351,833 1,948,426 3,587,000 2,791,708  Other Comprehensive Income Ineffective Hedges Gain/(Loss) 57,710 - 70,602 (322,000) - Rovaluation of Property, Blank & Equipment	Dividend Received	1,094	25,000	1,897	3,000	50,000
Directors Fee	Total Revenue	9,097,634	8,746,329	8,575,842	17,765,000	17,832,651
Directors Fee						
Interest Paid	Audit Fee	28,752	28,500	44,388	56,000	57,000
Ineffective hedges	Directors Fee	49,752	52,236	49,752	100,000	104,472
Wages and Salaries         1,593,561         1,513,464         1,415,319         2,944,000         3,026,928           Depreciation         1,553,457         1,640,964         1,503,459         3,075,000         3,493,007           Operating Exp         2,707,889         3,278,751         2,623,654         6,038,000         6,71,112           Loss On Disposal         (3,854)         -         -         31,000         -           Total Expenses         6,187,432         6,815,133         5,800,122         12,581,000         13,844,487           Operating Surplus //Deficit           Before Income Tax         2,910,202         1,931,196         2,775,720         5,184,000         3,988,164           Income Tax         804,230         579,363         827,294         1,613,000         1,196,456           Tax Prior Year Adjustment         -         -         -         (16,000)         -           Operating Suplus/Deficit         2,105,972         1,351,833         1,948,426         3,587,000         2,791,708           Other Comprehensive Income         -         -         32,735         -         -         -           Cash Flow Hedges Gain/Lucss)         57,710         -         70,602 <t< td=""><td>Interest Paid</td><td>257,877</td><td>301,818</td><td>231,621</td><td>475,000</td><td>691,968</td></t<>	Interest Paid	257,877	301,818	231,621	475,000	691,968
Depreciation   1,553,457   1,640,364   1,503,459   3,075,000   3,493,007	Ineffective hedges	-	-	(68,070)	(138,000)	-
Operating Exp         2,707,889         3,278,751         2,623,654         6,038,000         6,471,112           Loss On Disposal         (3,854)         -         -         -         31,000         -           Total Expenses         6,187,432         6,815,133         5,800,122         12,581,000         13,844,487           Operating Surplus /(Deficit)           Before Income Tax         2,910,202         1,931,196         2,775,720         5,184,000         3,988,164           Income Tax         804,230         579,383         827,294         1,613,000         1,196,456           Tax Prior Year Adjustment         -         -         -         (16,000)         -           Operating Suplus/Deficit         2,105,972         1,351,833         1,948,426         3,587,000         2,791,708           Other Comprehensive Income         Ineffective Hedges Amortised to Expense         -         -         32,735         -         -           Cash Flow Hedges Gain/(Loss)         57,710         -         70,602         (32,000)         -           Revaluation of Property, Plant & Equipment         -         -         -         -         -         -         -         -         -         -         -         - </td <td>Wages and Salaries</td> <td>1,593,561</td> <td>1,513,464</td> <td>1,415,319</td> <td>2,944,000</td> <td>3,026,928</td>	Wages and Salaries	1,593,561	1,513,464	1,415,319	2,944,000	3,026,928
Coss On Disposal   (3,854)   -   -   31,000   -	Depreciation	1,553,457	1,640,364	1,503,459	3,075,000	3,493,007
Total Expenses   6,187,432   6,815,133   5,800,122   12,581,000   13,844,487	Operating Exp	2,707,889	3,278,751	2,623,654	6,038,000	6,471,112
Operating Surplus /(Deficit) Before Income Tax	Loss On Disposal	(3,854)	-	-	31,000	-
Before   Income   Tax   2,910,202   1,931,196   2,775,720   5,184,000   3,988,164     Income   Tax   804,230   579,363   827,294   1,613,000   1,196,456     Tax   Prior   Year   Adjustment   (16,000)   -     Operating   Suplus/Deficit   2,105,972   1,351,833   1,948,426   3,587,000   2,791,708     Other   Comprehensive   Income     Ineffective   Hedges   Amortised to   Expense     32,735     -     Cash   Flow   Hedges   Gain/(Loss)   57,710   -   70,602   (322,000)   -     Revaluation of   Property,   Plant &   Equipment   -   -   -   -     Income   Tax   on   Items of Other   Comprehensive   Income   (16,159)   -   (19,769)   90,000   -     Total   Comprehensive   Income/(Deficit)   2,147,523   1,351,833   2,031,994   3,355,000   2,791,708     Statement   Of   Movements   Equity   Equity   at   Beginning   Gay   Form   Gay   Ga	Total Expenses	6,187,432	6,815,133	5,800,122	12,581,000	13,844,487
Before   Income   Tax   2,910,202   1,931,196   2,775,720   5,184,000   3,988,164     Income   Tax   804,230   579,363   827,294   1,613,000   1,196,456     Tax   Prior   Year   Adjustment   (16,000)   -     Operating   Suplus/Deficit   2,105,972   1,351,833   1,948,426   3,587,000   2,791,708     Other   Comprehensive   Income     Ineffective   Hedges   Amortised to   Expense     32,735     -     Cash   Flow   Hedges   Gain/(Loss)   57,710   -   70,602   (322,000)   -     Revaluation of   Property,   Plant &   Equipment   -   -   -   -     Income   Tax   on   Items of Other   Comprehensive   Income   (16,159)   -   (19,769)   90,000   -     Total   Comprehensive   Income/(Deficit)   2,147,523   1,351,833   2,031,994   3,355,000   2,791,708     Statement   Of   Movements   Equity   Equity   at   Beginning   Gay   Form   Gay   Ga	Operation Complete (IDefinity)					
Income Tax	·	2.010.202	1001100	2.775.720	E 104 000	0.000404
Tax Prior Year Adjustment (16,000) -  Operating Suplus/Deficit 2,105,972 1,351,833 1,948,426 3,587,000 2,791,708  Other Comprehensive Income  Ineffective Hedges Amortised to Expense 32,735  Cash Flow Hedges Gain/(Loss) 57,710 - 70,602 (322,000)  Revaluation of Property, Plant & Equipment  Income Tax on Items of Other Comprehensive Income (16,159) - (19,769) 90,000  Total Comprehensive Income/(Deficit) 2,147,523 1,351,833 2,031,994 3,355,000 2,791,708  Statement of Movements in Equity  Equity at Beginning of Year 63,796,335 63,580,343 46,456,389 61,781,000 63,580,343  Comprehensive Income/(Deficit) 2,147,523 1,351,833 2,031,994 3,355,000 2,791,708  Less Dividends Paid 2,372,000 1,408,000 1,408,000 1,408,000 1,408,000						
Operating Suplus/Deficit         2,105,972         1,351,833         1,948,426         3,587,000         2,791,708           Other Comprehensive Income         Ineffective Hedges Amortised to Expense         -         -         32,735         -	Income Lax	804,230	5/9,363	827,294	1,613,000	1,196,456
Other Comprehensive Income           Ineffective Hedges Amortised to Expense         -         -         32,735         -         -           Cash Flow Hedges Gain/(Loss)         57,710         -         70,602         (322,000)         -           Revaluation of Property, Plant & Equipment         -         -         -         -         -           Income Tax on Items of Other Comprehensive Income         (16,159)         -         (19,769)         90,000         -           Total Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Statement of Movements in Equity           Equity at Beginning of Year         63,736,335         63,580,343         46,456,389         61,781,000         63,580,343           Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000	Tax Prior Year Adjustment	-	-	-	(16,000)	-
Ineffective Hedges Amortised to Expense	Operating Suplus/Deficit	2,105,972	1,351,833	1,948,426	3,587,000	2,791,708
Ineffective Hedges Amortised to Expense	Other Comprehensive Income					
Cash Flow Hedges Gain/(Loss)         57,710         -         70,602         (322,000)         -           Revaluation of Property, Plant & Equipment         -         -         -         -         -           Income Tax on Items of Other Comprehensive Income         (16,159)         -         (19,769)         90,000         -           Total Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Statement of Movements in Equity           Equity at Beginning of Year         63,736,335         63,580,343         46,456,389         61,781,000         63,580,343           Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000	Ineffective Hedges Amortised to Expense	_	_	32,735	_	_
Revaluation of Property, Plant & Equipment	Cash Flow Hedges Gain/(Loss)	57,710	_	-	(322,000)	-
Total Comprehensive Income   (16,159)   - (19,769)   90,000   -	Revaluation of Property, Plant & Equipment	•	_			
Statement of Movements in Equity           Equity at Beginning of Year         63,736,335         63,580,343         46,456,389         61,781,000         63,580,343           Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000	Income Tax on Items of Other Comprehensive Income	(16,159)	-	(19,769)	90,000	-
Equity at Beginning of Year         63,736,335         63,580,343         46,456,389         61,781,000         63,580,343           Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000	Total Comprehensive Income/(Deficit)	2,147,523	1,351,833	2,031,994	3,355,000	2,791,708
Equity at Beginning of Year         63,736,335         63,580,343         46,456,389         61,781,000         63,580,343           Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000				-		
Comprehensive Income/(Deficit)         2,147,523         1,351,833         2,031,994         3,355,000         2,791,708           Less Dividends Paid         2,372,000         1,408,000         1,408,000         1,408,000         1,408,000	Equity at Beginning of Year	63,736,335	63,580,343	46,456,389	61,781,000	63,580,343
	Comprehensive Income/(Deficit)					
Closing Equity 63,511,858 63,524,176 47,080,383 63,728,000 64,964,051	Less Dividends Paid	2,372,000	1,408,000	1,408,000	1,408,000	1,408,000
	Closing Equity	63,511,858	63,524,176	47,080,383	63,728,000	64,964,051

#### **STATEMENT OF FINANCIAL POSITION**

	Unaudited	Budget	Audited	Budget
	6 months to	6 months to	12 months to	12 months to
	31 December	31 December	30 June	30 June
	2019	2019	2019	2020
Shareholders Equity				
Share Capital	8,800,000	8,800,000	8,800,000	8,800,000
Hedge Reserves	(238,446)	(279,997)	(281,000)	(279,997
Property Reserves	34,072,794	34,072,794	34,073,000	34,072,794
Reserves	21,143,537	20,987,546	18,957,000	20,987,546
Current Surplus/Profit	2,105,972	1,351,833	3,587,000	2,791,708
Final Dividend	(2,372,000)	(1,408,000)	(1,408,000)	(1,408,000
	63,511,858	63,524,176	63,728,000	64,964,051
Current Liabilities				
Payables and Accruals	1,720,282	1,706,026	4,751,000	4,662,735
Short Term Advance Provision for Taxations	5,250,000	(26.058)	2,250,000	- E1 0 2 E
Provision for Taxations	427,125	(36,058)	1,071,000	51,035
New Command Link History	7,397,406	1,669,968	8,072,000	4,713,770
Non Current Liabilities Term Loans	12.050.000	10.050.000	0.000.000	20 400 000
Interest rate term derivatives	13,250,000 331,176	18,850,000 273,000	8,000,000 389,000	20,400,000 273,000
Deferred Taxations	14,150,816	14,711,800	14,445,000	14,691,800
Selence readens	27,731,992	33,834,800	22,834,000	35,364,800
	27,751,552	00,004,000	22,004,000	33,334,333
Total Equity & Liabilities	98,641,256	99,028,944	94,634,000	105,042,621
Represented by				
Current Assets				
Cash On Hand	6,400	6,400	6,000	6,400
Cash and Cash Equivilants	1,629,753	438,134	467,000	299,365
Receivables and Prepayments	1,219,835	1,671,404	1,736,000	1,751,127
Stock on Hand Momona	47,481	56,000	48,000	56,000
	2,903,469	2,171,938	2,257,000	2,112,892
Non Current Assets				
Fixed Assets	94,572,238	95,534,009	91,244,000	101,606,730
Investments	978,376	1,130,000	940,000	1,130,000
Deferred Tax Asset	187,173	193,000	193,000	193,000
Interest Rate Hedge Derivative	-	-	-	-
	95,737,787	96,857,009	92,377,000	102,929,730
Total Assets	98,641,256	99,028,948	94,634,000	105,042,621
-				
Equity Ratio (Equity over Total Assets)	64.39%	64.15%	67.34%	61.85%

#### **STATEMENT OF CASHFLOWS**

	Unaudited	Unaudited
	6 months to	6 months to
	31 December	31 December
	2019	2018
Cash Flows from Operating Activities		
Cash was provided from:		
Receipts from Customers	(9,576)	(8,717)
Interest Received	(4)	(6)
Dividends Received	(1)	(2)
Cash was applied to:		
Payments to Suppliers	3,477	3,228
Payments to Employees	1,633	1,393
Interest Paid	258	232
Taxation Paid	1,753	1,323
Net Cash Flows from Operating Activities	2,460	2,549
Cash Flows from Investing Activities		
Cash was provided from:		
Sale of Assets	(16)	-
Cash was applied to:		
Purchase of Shares	-	-
Purchase of Fixed Assets	7,191	2,505
Net Cash Flows from Investing Activities	(7,175)	(2,505)
Cash Flows from Financing Activities		
Dividend Paid	2,372	1,408
Net Loan Facilities (Drawdown)/Repaid	(8,250)	(1,400)
Net Cash Flows from Financing Activities	5,878	(8)
Net Increase/(Decrease) in Cash Held	1,163	36
Plus Opening Cash Brought Forward	473	699
Closing Cash Held	1,636	735

# RECONCILIATION OF NET SURPLUS AFTER TAXATION TO CASH FLOWS FROM OPERATING REVENUE

	Unaudited 6 months to 31 December 2019	Unaudited 3 months to 31 December 2018
Operating Surplus after Taxation	2,105	1,948
Items not involving Cashflows (Increase)/Decrease in value of investments Depreciation Increase/(Decrease) in Deferred Tax Loss/(Gain) on disposal of fixed asset Ineffective Hedges	(38) 1,553 (305) (4)	179 1,503 (276) - (68)
Impact of changes in working capital items (Increase)/Decrease in payables and accruals Increase/(Decrease) in receivables and prepayments Increase/(Decrease) in tax payable	(3,023) 516 (643)	(664) (18) (219)
(Increase)/Decrease in stock  Movements in working capital items classified as investing	2,298	(13)
Net Cash Flows from Operating Activities	2,460	2,549