# Dunedin Venues Management Limited Report for the Six Months Ended 31 December 2017

# Dunedin Venues Management Limited Contents For the Six Months Ended 31 December 2017

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# Dunedin Venues Management Limited Directors Report For the Six Months Ended 31 December 2017

The Directors of Dunedin Venues Management Limited are pleased to present their report on the activities of the Company for the six months ended 31 December 2017.

#### **Principal Activities of the Company**

The primary objective of Dunedin Venues Management Limited is to source and secure appropriate events at, and manage and maintain, the Forsyth Barr Stadium and the Dunedin Town Hall/Dunedin Centre, along with turf management at the University of Otago Oval.

#### Results for the Six Months Ended 31 December 2017

The report covers the financial period 1 July 2017 to 31 December 2017

	unaudited 6 months to 31 Dec 2017 \$'000	unaudited 6 months to 31 Dec 2016 \$'000	audited full year to 30 Jun 2017 \$'000
Total Revenue	5,588	4,664	13,745
Profit/(Loss) before tax	417	111	401
Net cash flow from operating activities	1,496	(729)	(1,996)
Total Assets	5,187	4,742	4,385

#### **Review of Operations**

The net surplus before taxation was \$0.417 million for the six months to 31 December 2017 compared to a surplus of \$0.111 million for the same period in the previous year.

For the first six months of the financial year DVML has hosted two major events being the All Blacks Bedisloe Cup Test in August and the Stevie Nicks & The Pretenders concert in November 2017. In the same period of the previous year there were no major events hosted, hence the increase in both revenue and profit.

The second half of the financial year will see host to a large number of major events. In the concert space there will be a record five concerts with Roger Waters, Robbie Williams and three Ed Sheeran concerts. On the sporting front there will be two one day international cricket matches versus Pakistan and England along with the June All Blacks test versus France.

The Dunedin Centre continues to experience growth with a forecasted 20% increase in revenue for the full year reflective of an increase in utilisation.

Moving into the following year, two major events have already been secured with Pink and Shania Twain playing at Forsyth Barr Stadium in September and December 2018 respectively.

The forecasted economic impact of the major events hosted at Forsyth Barr Stadium and the University of Otago Oval along with the conference's held at the Dunedin Centre, is expected to exceed \$60 million in the current year.

# Dunedin Venues Management Limited Directors Report For the Six Months Ended 31 December 2017

The Company continues to focus on improving all facets of the business including servicing of members, relationships with sponsors and content providers, event and operational delivery and contract management.

The Company undertakes regular reviews of its business practice with a focus on continuous improvement to ensure all services provided are first class.

#### Seasonality

As the core business of the company is event management, the timing of events can have a significant impact on the financial results within any given period. A major source of income for the company is income from rugby events. The majority of income from rugby traditionally occurs in the second half of the financial year. Subsequently the company generally has a higher level of income in the second half of the financial year compared to the first half.

#### Dividends

No dividends were paid by the Company.

#### **Events after Balance Date**

There were no significant events after the reporting period that would require adjustment or disclosure

## **Statement of Responsibility**

The Board of Dunedin Venues Management Limited accept responsibility for the preparation of the interim financial statements and the judgements used in them;

The Board of Dunedin Venues Management Limited accept responsibility for establishing and maintaining a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting; and

In the opinion of the Board of Dunedin Venues Management limited, the interim financial statements for the financial year ended 31 December 2017 fairly reflect the financial position and operations of Dunedin Venues Management Limited.

The Board of Dunedin Venues Management Limited have pleasure in presenting the interim financial statements, set out on pages 3 to 10, for the six months ended 31 December 2017 and authorises them for issue on 14 February 2018.

Chair

Director

# Dunedin Venues Management Limited Statement of Comprehensive Income For the Six Months Ended 31 December 2017

	unaudited 6 months to 31 Dec 2017	unaudited 6 months to 31 Dec 2016	audited full year to 30 Jun 2017
Note	\$'000	\$'000	\$'000
Revenue Operating revenue Services to Delta Utility Services Limited Services to Aurora Energy Limited Management Fees from Dunedin Stadium	5,529 4 1	4,615 - -	13,598 52 3
Property Limited	35	35	70
Interest income from non related parties Interest from Dunedin City Treasury Limited	4 15	4 10	8 14
Total revenue	5,588	4,664	13,745
Less expenses Audit Fees Bad Debts Depreciation 5 Directors fees Employee Expenses Rental and costs to Dunedin Stadium Property Limited Non interest costs to Dunedin City Treasury Limited Services from Delta Utility Services Limited Operating expenses	11 25 204 39 1,274 1,144 - 2 2,472	15 25 246 38 1,091 1,105 7 - 2,026	29 (54) 555 77 2,441 2,137 7 6 8,146
Total expenditure	5,171	4,553	13,344
Profit/(Loss) before taxation	417	111	401
Income tax (expense) credit	(119)	(34)	(102)
Profit/(Loss) after taxation	298	77	299
Other comprehensive income		-	-
Total comprehensive income	298	77	299

# Dunedin Venues Management Limited Statement of Changes in Equity For the Six Months Ended 31 December 2017

	Share capital \$'000	Retained earnings \$'000	Total equity \$'000
unaudited Equity as at 1 July 2017	8,877	(7,794)	1,083
Profit/(Loss) after taxation	-	298	298
Equity as at 31 December 2017	8,877	(7,496)	1,381
unaudited Equity as at 1 July 2016	8,577	(8,093)	484
Profit/(Loss) after taxation	-	77	77
Equity as at 31 December 2016	8,577	(8,016)	561
audited Equity as at 1 July 2016	8,577	(8,093)	484
Capital Contribution	300	-	300
Profit/(Loss) after taxation  Equity as at 30 June 2017	8,877	(7,794)	1,083

# Dunedin Venues Management Limited Balance Sheet As at 31 December 2017

	unaudited 31 Dec 2017	unaudited 31 Dec 2016	audited 30 Jun 2017
Note	\$'000	\$'000	\$'000
Current Assets			
Cash and cash equivalents	1,593	905	198
Trade and other receivables 3	1,416	1,144	1,902
Advance to Dunedin Stadium Property Limited	,	281	· -
Total current assets	3,009	2,330	2,100
Non-Current Assets			
Property, plant and equipment 5	1,915	2,192	2,018
Deferred Tax	263	220	267
Total non-current assets	2,178	2,412	2,285
Total Assets	5,187	4,742	4,385
Current Liabilities			
Trade and other payables 4	3,452	3,746	2,896
Employee entitlements	125	118	133
Total current liabilities	3,577	3,864	3,029
Non-Current Liabilities			
Income in Advance	229	317	273
Total non-current liabilities	229	317	273
Equity			
Share capital	8,877	8,577	8,877
Retained deficits	(7,496)	(8,016)	(7,794)
Total Equity	1,381	561	1,083
TOTAL EQUITY AND LIABILITIES	5,187	4,742	4,385

# Dunedin Venues Management Limited Statement of Changes in Cashflows For the Six Months Ended 31 December 2017

	unaudited 6 months to	unaudited 6 months to	audited full year to
	31 Dec 2017	31 Dec 2016	30 Jun 2017
Note	\$'000	\$'000	\$'000
Cashflows from Operating Activities Cash was provided from			
Receipts from customers	7,617	6,350	12,746
Interest received	19	14	22
Net GST received	84	1	(4)
	7,720	6,365	12,764
Cash was disbursed to Payments to suppliers and employees Interest paid	5,995	6,707 7	14,321
Income tax paid	229	380	364
Subvention payments			75
	6,224	7,094	14,760
Net Cashflow from Operating Activities 2	1,496	(729)	(1,996)
Cashflows from Investing Activities			
Cash was disbursed to Purchase of property, plant and equipment	101	372	507
Net Cashflow from Investing Activities	(101)	(372)	(507)
Cashflows from Financing Activities Cash was provided from			
Shareholder capital		-	300
			300
Cash was disbursed to		104	(177)
Advance to Dunedin Stadium Property Limited			
		104	(177)
Net Cashflow from Financing Activities		(104)	477
Net Increase/(Decrease) in Cash and Cash Equivalents	1,395	(1,205)	(2,026)
Opening Cash and Cash Equivalents	198	2,110	2,224
Closing Cash and Cash Equivalents	1,593	905	198
Composition of Cash and Cash Equivalents			
Cash on Hand	4	4	4
Bank Current Account Deposit with Dunedin City Treasury Limited	239 1,350	251 650	294 (100)
Deposit with Duneum City Heastry Limited	1,330	050	(100)
Cash and Cash Equivalents at the end of the year	1,593	905	198

#### 1 REPORTING ENTITY

The financial statements presented here are for the reporting entity Dunedin Venues Management Limited (the Company).

Dunedin Venues Management Limited is a Council Controlled Trading Organisation as defined in the Local Government Act 2002. The Company, incorporated in New Zealand under the Companies Act 1993, is 100% owned by Dunedin City Holdings Limited which is wholly owned by the ultimate parent of the Group, Dunedin City Council.

The registered address of the Company is 50 The Octagon, Dunedin 9016.

The financial statements of Dunedin Venues Management Limited are for the six months ended 31 December 2017 and comply with the Financial Reporting Act 1993.

The primary objective of Dunedin Venues Management Limited is to source and secure appropriate events at, and manage and maintain, the Forsyth Barr Stadium and the Dunedin Town Hall/Dunedin Centre, along with turf management at the University of Otago Oval.

Dunedin Venues Management Limited is a for profit company.

These financial statements are presented in New Zealand dollars because that is the currency of the primary economic environment in which the Company operates.

# **Basis of Preparation**

The financial statements are unaudited.

The financial statements have been prepared in accordance with New Zealand Equivalents to International Reporting Standards 34, Interim Financial Reporting, and should be read in conjunction with the audited financial statements for the year ended 30 June 2017.

The accounting policies applied are consistent with those published in the annual report for the year ended 30 June 2017.

The judgement, estimates and assumptions used to prepare these interim financial statements are consistent with those used at 30 June 2017.

Profit/(Loss) for the year after taxation   298   77   299			unaudited 6 months to 31 Dec 2017 \$'000	unaudited 6 months to 31 Dec 2016 \$'000	audited full year to 30 Jun 2017 \$'000
Depreciation   204   246   555	2		0		
Depreciation   204   246   555		Profit/(Loss) for the year after taxation	298	77	299
Impact of Changes in Working Capital Items		Plus Items Not Involving Cashflows			
(Increase) / Decrease in trade and other receivables       823       74       (909)         (Increase) / Decrease in prepayments       (223)       (17)       152         (Increase) / Decrease in subvention receivable       (114)       -       67         (Increase) / Decrease in deferred tax       4       22       (25)         Increase / (Decrease) in GST payable       84       1       (4)         Increase / (Decrease) in trade and other payables       -       (368)       (379)         Increase / (Decrease) in employee entitlements       (8)       14       29         Increase / (Decrease) in income received in advance       1,225       1,626       (68)         Net cashflows from operating activities       1,496       (729)       (1,996)         Net cashflows from operating activities       1,496       (729)       (1,996)         3 TRADE AND OTHER RECEIVABLES       1,068       908       1,891         Accrued Income and Prepayments       301       247       78         Subvention receivable       47       (11)       (67)         1,416       1,144       1,902         unaudited       31 Dec 2016       30 Jun 2017         \$'000       *'0000       *'000       *'000         4		Depreciation	204	246	555
(Increase) / Decrease in prepayments       (223)       (17)       152         (Increase) / Decrease in subvention receivable       (114)       -       67         (Increase) / Decrease in deferred tax       4       22       (25)         Increase / (Decrease) in GST payable       84       1       (4)         Increase / (Decrease) in trade and other payables       (797)       (2,404)       (1,713)         Increase / (Decrease) in intrade and other payable       -       (368)       (379)         Increase / (Decrease) in employee entitlements       (8)       14       29         Increase / (Decrease) in income received in advance       1,225       1,626       (68)         Net cashflows from operating activities       1,496       (729)       (1,996)         Trade and other receivables       1,496       (729)       (1,996)         Trade and other receivables       1,068       908       1,891         Accrued Income and Prepayments       301       247       78         Subvention receivable       47       (11)       (67)         1,416       1,144       1,902         unaudited       31 Dec 2016       30 Jun 2017         \$'000       \$'000       \$'000         1,416       1,144 <td></td> <td>Impact of Changes in Working Capital Items</td> <td></td> <td></td> <td></td>		Impact of Changes in Working Capital Items			
(Increase) / Decrease in subvention receivable (Increase) / Decrease in deferred tax         4         22         (25) Increase / Decrease) in GST payable         84         1         (4) (4) (4) (1,713) Increase / (Decrease) in trade and other payables (797)         (2,404)         (1,713) Increase / (Decrease) in taxation payable (797)         (2,404)         (1,713) Increase / (Decrease) in taxation payable (797)         (368)         (379) Increase / (Decrease) in employee entitlements (8)         14         29 Increase / (Decrease) in income received in advance (722)         1,626         (68)           Net cashflows from operating activities         1,496         (729)         (1,996)           Net cashflows from operating activities         1,496         (729)         (1,996)           1 pec 2017         \$'000         \$'000         \$'000           3 TRADE AND OTHER RECEIVABLES         1,068         908         1,891           Accrued Income and Prepayments         301         247         78           Subvention receivable         47         (11)         (67)           1,416         1,144         1,902           unaudited 31 Dec 2017         \$'000         \$'000           4 TRADE AND OTHER PAYABLES         \$'000         \$'000         \$'000           4 TRADE AND OTHER PAYABLES         799         905         1,596		(Increase) /Decrease in trade and other receivables	823	74	(909)
(Increase) / Decrease in deferred tax 4 22 (25) Increase / (Decrease) in GST payable 84 1 (4) Increase / (Decrease) in trade and other payables (797) (2,404) (1,713) Increase / (Decrease) in trade and other payables (797) (2,404) (1,713) Increase / (Decrease) in trade and other payable (368) (379) Increase / (Decrease) in employee entitlements (8) 14 29 Increase / (Decrease) in income received in advance 1,225 1,626 (68)  Net cashflows from operating activities 1,496 (729) (1,996)  Trade and other receivables  Trade and other receivables 1,068 908 1,891 Accrued Income and Prepayments 301 247 78 Subvention receivable 47 (11) (67)  1,416 1,144 1,902  unaudited 31 Dec 2017 \$'000 \$'000 \$'000  TRADE AND OTHER PAYABLES Trade payables 799 905 1,596 GST payable 56 (23) (28) Income received in advance 2,597 2,864 1,328		(Increase) /Decrease in prepayments	(223)	(17)	152
Increase / (Decrease) in GST payable   84   1 (4)		(Increase) /Decrease in subvention receivable	(114)	-	67
Increase / (Decrease) in trade and other payables   (797)   (2,404)   (1,713)     Increase / (Decrease) in taxation payable   - (368)   (379)     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in income received in advance   1,225   1,626   (68)     Net cashflows from operating activities   1,496   (729)   (1,996)      Increase / (Decrease) in income received in advance   1,225   1,626   (68)     Net cashflows from operating activities   1,496   (729)   (1,996)      Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in employee entitlements   (8)   14   29     Increase / (Decrease) in income received in advance   1,225   1,626   (68)     Increase / (Decrease) in increase   (1,225)   (1,296)     Increase / (Decreas			4	22	
Increase / (Decrease) in taxation payable   (368)   (379)				_	
Increase / (Decrease) in employee entitlements   (8)   14   29   1,626   (68)			(797)		
Increase / (Decrease) in income received in advance   1,225   1,626   (68)     Net cashflows from operating activities   1,496   (729)   (1,996)				, ,	
Net cashflows from operating activities					
Unaudited   31 Dec 2016   30 Jun 2017   \$'000   \$'000   \$'000   \$'000		Increase / (Decrease) in income received in advance	1,225	1,626	(68)
31 Dec 2017   \$1000   \$000   \$1000     3 TRADE AND OTHER RECEIVABLES   1,068   908   1,891     Accrued Income and Prepayments   301   247   78     Subvention receivable   47   (11)   (67)     1,416   1,144   1,902		Net cashflows from operating activities	1,496	(729)	(1,996)
31 Dec 2017   \$1000   \$000   \$1000     3 TRADE AND OTHER RECEIVABLES   1,068   908   1,891     Accrued Income and Prepayments   301   247   78     Subvention receivable   47   (11)   (67)     1,416   1,144   1,902					
\$'000         \$'000         \$'000         \$'000           Trade and other receivables         1,068         908         1,891           Accrued Income and Prepayments         301         247         78           Subvention receivable         47         (11)         (67)           1,416         1,144         1,902           unaudited         unaudited         audited           31 Dec 2017         \$'000         \$'000           \$'000         \$'000         \$'000           4 TRADE AND OTHER PAYABLES         799         905         1,596           GST payable         56         (23)         (28)           Income received in advance         2,597         2,864         1,328					
Trade and other receivables  Trade and other receivables  Accrued Income and Prepayments Subvention receivable  1,416  1,416  1,144  1,902   unaudited 31 Dec 2017 \$'000  TRADE AND OTHER PAYABLES Trade payables GST payable Income received in advance  1,068 908 1,891 78 908 1,891 1,416 1,144 1,902  unaudited 31 Dec 2016 31 Dec 2016 30 Jun 2017 \$'000 \$'000  1,596 (23) (28) 1,328					
Accrued Income and Prepayments Subvention receivable  1,416  1,416  1,144  1,902  unaudited 31 Dec 2017 \$'000  4 TRADE AND OTHER PAYABLES Trade payables GST payable GST payable Income received in advance  301 247 47 (11) (67)  unaudited 31 Dec 2016 31 Dec 2016 30 Jun 2017 \$'000 \$'000  4 TRADE AND OTHER PAYABLES Trade payables GST payable 1,596 (23) (28) 1,328	3	TRADE AND OTHER RECEIVABLES	\$'000	\$1000	\$7000
Accrued Income and Prepayments Subvention receivable  1,416  1,416  1,144  1,902  unaudited 31 Dec 2017 \$'000  4 TRADE AND OTHER PAYABLES Trade payables GST payable GST payable Income received in advance  301 247 47 (11) (67)  unaudited 31 Dec 2016 31 Dec 2016 30 Jun 2017 \$'000 \$'000  4 TRADE AND OTHER PAYABLES Trade payables GST payable 1,596 (23) (28) 1,328					
Subvention receivable   47    (11)   (67)		Trade and other receivables	1,068	908	1,891
1,416		Accrued Income and Prepayments	301	247	78
### unaudited 31 Dec 2017		Subvention receivable	47	(11)	(67)
31 Dec 2017 \$1 Dec 2016 \$30 Jun 2017 \$'000 \$'000 \$'000  4 TRADE AND OTHER PAYABLES Trade payables 799 905 1,596 GST payable 56 (23) (28) Income received in advance 2,597 2,864 1,328			1,416	1,144	1,902
31 Dec 2017 \$1 Dec 2016 \$30 Jun 2017 \$'000 \$'000 \$'000  4 TRADE AND OTHER PAYABLES Trade payables 799 905 1,596 GST payable 56 (23) (28) Income received in advance 2,597 2,864 1,328			unaudited	unaudited	audited
\$'000       \$'000       \$'000         4 TRADE AND OTHER PAYABLES       799       905       1,596         GST payable       56       (23)       (28)         Income received in advance       2,597       2,864       1,328					
4 TRADE AND OTHER PAYABLES         Trade payables       799       905       1,596         GST payable       56       (23)       (28)         Income received in advance       2,597       2,864       1,328					
Trade payables       799       905       1,596         GST payable       56       (23)       (28)         Income received in advance       2,597       2,864       1,328	4	TRADE AND OTHER PAYABLES		7	7
GST payable 56 (23) (28) Income received in advance 2,597 2,864 1,328	•		799	905	1,596
Income received in advance 2,597 2,864 1,328		• •			
<b>3,452</b> 3,746 2,896					
			3,452	3,746	2,896

# 5 PROPERTY, PLANT AND EQUIPMENT

	31 Decemb	er 2017				
	Buildings	Furniture & Fittings	Office Equipment	Stadium Equipment	Motor Vehicles	Tota
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost or Valuation						
Balance at beginning of period	439	493	262	3,343	38	4,575
Additions		-	5	96		101
Disposals						
Balance at end of period	439	493	267	3,439	38	4,676
Accumulated depreciation						
Balance at beginning of year	93	109	229	2,113	13	2,557
Depreciation	13	26	9	154	2	204
Disposals						Tiel's
	106	135	238	2,267	15	2,761
Balance at end of year	333	358	29	1,172	23	1,915

31	Decer	nber	2016

	unaudited					
	Buildings	Furniture & Fittings	Office Equipment	Stadium Equipment	Motor Vehicles	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost or Valuation						
Balance at beginning of year	309	493	231	2,997	38	4,068
Additions	-	1	19	352	-	372
Disposals	-	-	-	-	-	-
Balance at end of year	309	494	250	3,349	38	4,440
Accumulated depreciation						
Balance at beginning of year	66	57	174	1,697	8	2,002
Depreciation	7	26	22	188	3	246
Disposals	-	-	-	-	-	-
	73	83	196	1,885	11	2,248
Balance at end of year	236	411	54	1,464	27	2,192

30 June 2017 audited Office Furniture & Stadium Motor Buildings Total **Fittings** Equipment Equipm ent Vehicles \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Cost or Valuation 309 493 231 2,997 38 4,068 Balance at beginning of year Additions 507 130 31 346 Disposals Balance at end of year 439 493 262 3,343 38 4,575 Accumulated depreciation Balance at beginning of year 66 57 174 1.697 8 2.002 555 27 52 55 416 5 Depreciation Disposals \_ 93 109 229 2,113 13 2,557 346 384 33 1,230 25 2,018 Balance at end of year

#### **6 CAPITAL EXPENDITURE COMMITMENTS**

The Company had no capital expenditure commitments at the end of the period (2016: \$nil).

## 7 CONTINGENT LIABILITIES

There were no contingent liabilities at year end of the period (2016: \$nil).

# 8 EVENTS AFTER BALANCE DATE

There have been no significant events subsequent to balance date

# Dunedin Venues Management Limited Directory For the Six Months Ended 31 December 2017

#### **DIRECTORS**

Raewyn J LovettPeter J HutchisonGlenys J CoughlanKevin G Winders

Appointed 1 January 2015 Resigned 31 December 2017 Appointed 1 January 2016 Appointed 1 January 2016

## **CHIEF EXECUTIVE OFFICER**

• Terry Davies

## **REGISTERED OFFICE**

Dunedin City Council
 50 The Octagon
 Dunedin 9016

## **BANKERS**

BNZ
 Dunedin

## **SOLICITORS**

 Anderson Lloyd Dunedin

#### **AUDITOR**

Audit New Zealand
 Dunedin
 (On behalf of the Office of the Auditor General)

